



*DeLaval – driving progress in milk production*

DeLaval is the market leader in milking equipment employing 4 300 people in more than 100 markets. Our dairy farming partners benefit from over 125 years industry experience, sharing complete solutions with trusted local support and service. Our research and development programmes ensure that farmers can rely on DeLaval to help them preserve cow health and support the production of quality milk.

DeLaval is a company of the Tetra Laval Group

## **Product Specialist On Farm Milk Analysis, Herd Navigator – within Function Feeding & Herd Management**

As Product Specialist you will have an important role in supporting the Function to optimize its market position, assortment and financial return across the life cycle of the different products. In your role as Product Specialist you will work closely with the Product Manager, the other Product specialists within the team as well as other DeLaval entities globally. International travelling is required.

### **Key responsibilities**

- Provide daily business support primarily within the Function but also to the rest of the organisation.
- Sales training & material
- Follow up and support the start up of the key Herd Navigator markets
- Forecasting
- Continuous communication to the markets
- Coordination with the System organizations

### **Knowledge and skills**

- Good understanding and interest of the agricultural business
- Preferably University degree in agriculture and/or business
- Excellent communication and interpersonal skills
- Ability to interact in cross functional as well as in cross cultural teams
- Analytical Skills
- Business minded
- Project management skills
- Experience of SAP or similar business tools
- Fluent in English – written and spoken

[Apply here!](#)

Welcome with your application (In English) as soon as possible and no later than 16 of September-2010. Please use the apply here button.

**For further information, please contact** Product manager Göran Roxström at 0733 – 247247 or [goran.roxstrom@delaval.com](mailto:goran.roxstrom@delaval.com)